

	Don Pedro	Mocasin Point	Pleasure Cove	Markley Cove	Collins Lake	Bridge Bay	Silverthorn	Shasta Marina	Ankers Resort	Sonoma Resort	Jones Valley	Holiday Harbor	B and W Marina	Pine Knot	Bidwell Canyon	Lake Oroville	Lake McSwain	Lake McClure	New Melones	Lake Camanche	Average Rate	Max Rate	Don Pedro Request	Mocasin Request	
Transient Slip Rental																									
Rate/Night	25	25	30	25	20	30	25		25	30	25	15	23		30	30	20	15		50	26	50	30	30	
Notes								does not have comparable amenity or does not advertise the amenity/rate on website					\$0.75/ft. \$15.00 min. above assumes 30ft boat	does not have comparable amenity or does not advertise the amenity/rate on website					does not have comparable amenity or does not advertise the amenity/rate on website	\$33-\$50 depending on slip size			**Based on comp set rates	**Based on comp set rates	
NEW: Uncovered Houseboat Slips																									
Rate/foot/month	11.89	7.61 - 9.15	12.00	10.25		9.25	7.38			13.50	11.00	11.75			6.80 - 11.15				9.20		10.69	13.50	11.89	7.61 - 9.15	
Minimum Rate	666	426 - 512	550	574		370	295			675	550	470			375 - 1100				515		518	675	666	426 - 512	
Utilities Provided? (electric, water, etc.)	Yes	Yes				Yes	No	No		Yes	No	No							Yes					Yes	
Notes	single berth slips with utilities, NEW decking 2020	double berth slips with utilities	New Dock with fingers & utilities in 2020		does not have comparable amenity or does not advertise the amenity/rate on website		No fingers, all nose tie, \$/ft based on 40'	don't post moorage rates on website.	does not have comparable amenity or does not advertise the amenity/rate on website	double-berth slips & \$500 membership fee			does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website		does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	double berth slips with utilities	does not have comparable amenity or does not advertise the amenity/rate on website			No increase requested	No increase requested	
**NEW 10' x 24' Uncovered Slips (C Dock)																									
Rate/foot/month			9.50		10.00		9.35			11.50	10.00				15.97	9.28					9.06	10.58	15.97	10.15	
Minimum Rate			228		240		215			276	200.00				383	223					181	243	383	244	
Utilities Provided? (electric, water, etc.)					No		No		Yes	No															
Notes				does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	23' slip		does not have comparable amenity or does not advertise the amenity/rate on website	double-berth slips & \$500 membership fee	10'x20' uncovered slips	does not have comparable amenity or does not advertise the amenity/rate on website				does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website				New dock in 2021. Using same rate per linear foot as previous C dock uncovered rates.		
Dry Storage - Open Dry Boat & Trailer																									
Rate/foot/month																									
Minimum Rate	62	62	72		60					150					142	85					130	95	150	75	75
Notes				does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	\$/ft based on 24' boat	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website				**Based on comp set rates, still below average	**Based on comp set rates, still below average	
Dry Storage - Open Dry Trailer Only																									
Rate/foot/month																									
Minimum Rate	29	29			25					70					75	68					49	75	49	49	
Notes			does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website		does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website				**Based on comp set rates, equal to average	**Based on comp set rates, equal to average	

	Don Pedro	Mocasin Point	Pleasure Cove	Markley Cove	Collins Lake	Bridge Bay	Silverthorn	Shasta Marina	Ankers Resort	Sonoma Resort	Jones Valley	Holiday Harbor	B and W Marina	Fine Knot	Bidwell Canyon	Lake Oroville	Lake McSwain	Lake McClure	New Melones	Lake Camanche	Average Rate	Max Rate	Don Pedro Request	Mocasin Request	
Dry Storage - Covered																									
Rate/foot/month																									
Minimum Rate	142	142													103						129	142	150	150	
Notes			does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	*only 25% occupied *covered dry storage only up to 24' long, so when you include the trailer it doesn't accommodate the current market demand	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website	does not have comparable amenity or does not advertise the amenity/rate on website					

Accommodations	Current Rate	Proposed 2020 Rate (Applies to both Don Pedro and Moccasin Point)	Lake Oroville	Trinity Lake	Pleasure Cove	C&C Marine	Bobs Marine	F&S Houseboats	Bass Pro Shop	Don Pedro Custom Marine	Dannys Marine	New Melones	Jones Valley	Tahoe Keys	HomeWood	Obexters	Sierra Boat Co.	Holiday Harbor	Pine Knot	Pleasure Point
			Boatyard Boat Launch: Haul Fee	\$858 / haul	**Change to Time (labor rate) + Materials.	does not have comparable amenity or does not advertise the amenity/rate on website														
Boatyard Boat Launch: Launch Fee	\$858 / launch	**Change to Time (labor rate) + Materials.	does not have comparable amenity or does not advertise the amenity/rate on website																	
Labor Rate: Boatyard	\$94 / hour	\$105 / hour	110/hour	105/hour	105/hour	105/hour	105/hour	120/hour	100/hour	95/hour	100/hour	95/hour	120/hour	145/hour	140/hour	95/hour	125/hour	95/hour	100/hour	105/hour
Labor Rate: Motor Shop	\$111 / hour	\$111 / hour	110/hour	105/hour	105/hour	105/hour	105/hour	120/hour	100/hour	95/hour	100/hour	95/hour	120/hour	145/hour	140/hour	125/hour	125/hour	95/hour	100/hour	105/hour
Blue Oaks Repair Yard Monthly Rate:	\$172 / month	\$185 / month	does not have comparable amenity or does not advertise the amenity/rate on website																	
Daily Yard Use Fee:	\$23 / day / person	\$25 / day / person	does not have comparable amenity or does not advertise the amenity/rate on website																	
Salvage Barge: 2 Laborers Min. for Safety	\$339 / hour	\$350 / hour	325 + fuel	does not have comparable amenity or does not advertise the amenity/rate on website																
Boat Tow: 2 Laborers minimum for safety	2 Laborers: \$163 / hour	2 Laborers: \$170 / hour	170/hour	does not have comparable amenity or does not advertise the amenity/rate on website												160/hour	175/hour	does not have comparable amenity or does not advertise the amenity/rate on website		

Category 1 Service Rate Items

****Yard Labor Rate / person + Materials Used (equipment, supplies, time)**
*****Boat size, complexity, time, materials varies by launch**
******Quote to be provided prior to H&L**

Accommodations	Current Rate	Proposed 2020 Rate (Applies to both Don Pedro and Moccasin Point)	Lake Oroville	Trinity Lake	Pleasure Cove	C&C Marine	Bobs Marine	F&S Houseboats	Bass Pro Shop	Don Pedro Custom Marine	Dannys Marine	New Melones	Camanche	Tahoe Keys	HomeWood	Obexters	Sierra Boat Co.	Holiday Harbor	Pine Knot	Pleasure Point			
			Crib & Dunnage Use Fee: dormant storage area in Blue Oaks Repair Yard (fee only charged post 90 days)	Crib: \$23 each / month Dunnage: \$23 / month (post 90 days)	Crib: \$25 each / month Dunnage: \$25 / month (post 90 days)	does not have comparable amenity or does not advertise the amenity/rate on website											80 - 198	does not have comparable amenity or does not advertise the amenity/rate on website					
Portable Pump Out:	\$91 / pump out	\$99 / pump out	150/pump out	does not have comparable amenity or does not advertise the amenity/rate on website									105	does not have comparable amenity or does not advertise the amenity/rate on website									
Battery Charge: at Slip	\$18 / charge	\$25 / charge	does not have comparable amenity or does not advertise the amenity/rate on website												60 - 120	20	30	does not have comparable amenity or does not advertise the amenity/rate on website		25			
Battery Charge: at Ramp	\$18 / charge	\$25 / charge	does not have comparable amenity or does not advertise the amenity/rate on website												60 - 120	20	30	does not have comparable amenity or does not advertise the amenity/rate on website		25			
Jump Start: at Shop or Slip	\$18 / jump	\$25 / jump	does not have comparable amenity or does not advertise the amenity/rate on website															30	does not have comparable amenity or does not advertise the amenity/rate on website		20	does not have comparable amenity or does not advertise the amenity/rate on website	
Jump Start: at Ramp	\$43 / jump	\$45 / jump	does not have comparable amenity or does not advertise the amenity/rate on website															30	does not have comparable amenity or does not advertise the amenity/rate on website		30	does not have comparable amenity or does not advertise the amenity/rate on website	

Category 2 Service Rate Items

HydroHoist Boat Lift Rate Comparability (Monthly Rates)

Inland Lake Marina Name	Suntex Owned?	City	HydroHoist Boat Lift Capacity																	
			PWC - Hydroports			4000 - 4400			6000 - 6600			8000 - 8800		10000 - 11000			12000 - 13000			
			Low	High	Average	Low	High	Average	Low	High	Average	Low	High	Low	High	Average	Low	High	Average	
Village West Marina	No	Stockton	N/A	N/A	N/A	\$ 60	\$ 60	\$ 60	\$ 70	\$ 70	\$ 70	\$ 85	\$ 85	N/A	N/A	N/A	N/A	N/A	N/A	
Peloria Paradise Point Marina	No	Stockton	N/A	N/A	N/A	\$ 60	\$ 60	\$ 60	\$ 70	\$ 70	\$ 70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Pine Knot Marina	No	Big Bear Lake	\$ 142	\$ 142	\$ 142	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
West Beach Marina	No	Austin	\$ 100	\$ 150	\$ 125	N/A	N/A	N/A	\$ 125	\$ 125	\$ 125	\$ 175	\$ 200	N/A	N/A	N/A	N/A	N/A	N/A	
VIP Marina	No	Austin	N/A	N/A	N/A	\$ 100	\$ 100	\$ 100	\$ 150	\$ 150	\$ 150	\$ 200	\$ 200	N/A	N/A	N/A	N/A	N/A	N/A	
Northshore Marina	No	Austin	N/A	N/A	N/A	\$ 100	\$ 100	\$ 100	\$ 150	\$ 150	\$ 150	\$ 200	\$ 200	N/A	N/A	N/A	N/A	N/A	N/A	
Sandy Creek Yacht Club	No	Austin	N/A	N/A	N/A	\$ 100	\$ 100	\$ 100	\$ 150	\$ 150	\$ 150	\$ 200	\$ 200	N/A	N/A	N/A	N/A	N/A	N/A	
Bayside Boat Club	No	Rowlett	N/A	N/A	N/A	N/A	N/A	N/A	\$ 174	\$ 174	\$ 174	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Bluff Creek Marina	No	Strawn	N/A	N/A	N/A	N/A	N/A	N/A	\$ 150	\$ 150	\$ 150	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Cottonwood Creek Marina	No	Little Elm	\$ 73	\$ 73	\$ 73	\$ 133	\$ 160	\$ 147	\$ 151	\$ 179	\$ 165	\$ 179	\$ 206	N/A	N/A	N/A	N/A	N/A	N/A	
Waterside Marina	No	Andersonville	N/A	N/A	N/A	N/A	N/A	N/A	\$ 100	\$ 100	\$ 100	\$ 120	\$ 120	N/A	N/A	N/A	N/A	N/A	N/A	
Center Hill Marina	No	Lancaster	N/A	N/A	N/A	N/A	N/A	N/A	\$ 135	\$ 135	\$ 135	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Sunset Marina	No	Monroe	\$ 44	\$ 48	\$ 46	\$ 79	\$ 79	\$ 79	\$ 96	\$ 96	\$ 96	\$ 117	\$ 117	N/A	N/A	N/A	N/A	N/A	N/A	
Chandler's Landing Marina	Yes	Rockwall	\$ 125	\$ 125	\$ 125	\$ 175	\$ 175	\$ 175	\$ 225	\$ 225	\$ 225	\$ 275	\$ 275	\$ 320	\$ 356	\$ 338	\$ 391	\$ 391	\$ 391	
Captain's Cove Marina	Yes	Garland	\$ 125	\$ 125	\$ 125	\$ 175	\$ 175	\$ 175	\$ 225	\$ 225	\$ 225	\$ 275	\$ 275	\$ 320	\$ 356	\$ 338	\$ 391	\$ 391	\$ 391	
CrossTimbers Marina	Yes	Sperry	\$ 53	\$ 53	\$ 53	\$ 117	\$ 117	\$ 117	\$ 142	\$ 142	\$ 142	\$ 154	\$ 154	N/A	N/A	N/A	N/A	N/A	N/A	
Glade Marina	Yes	Canton	\$ 75	\$ 125	\$ 100	N/A	N/A	N/A	\$ 100	\$ 100	\$ 100	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Little River Marina	Yes	Acworth	\$ 75	\$ 125	\$ 100	N/A	N/A	N/A	\$ 100	\$ 100	\$ 100	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Saylorville	Yes	Polk City	\$ 106	\$ 106	\$ 106	N/A	N/A	N/A	\$ 257	\$ 257	\$ 257	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Red Rock Marina	Yes	Pella	\$ 106	\$ 106	\$ 106	\$ 119	\$ 119	\$ 119	\$ 172	\$ 257	\$ 215	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Hust Harbor	Yes	Austin	\$ 90	\$ 90	\$ 90	\$ 90	\$ 110	\$ 100	\$ 100	\$ 120	\$ 110	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Crosswater Yacht Club	Yes	Austin	\$ 125	\$ 125	\$ 125	\$ 125	\$ 125	\$ 125	\$ 130	\$ 150	\$ 140	\$ 200	\$ 200	N/A	N/A	N/A	N/A	N/A	N/A	
Eagle Mountain Marina	Yes	Fort Worth	\$ 100	\$ 100	\$ 100	\$ 75	\$ 200	\$ 138	\$ 90	\$ 225	\$ 158	\$ 110	\$ 250	N/A	N/A	N/A	N/A	N/A	N/A	
Lake Country Marina	Yes	Fort Worth	\$ 100	\$ 100	\$ 100	\$ 75	\$ 200	\$ 138	\$ 90	\$ 225	\$ 158	\$ 110	\$ 250	N/A	N/A	N/A	N/A	N/A	N/A	
Harbor One Marina	Yes	Fort Worth	\$ 100	\$ 100	\$ 100	\$ 75	\$ 200	\$ 138	\$ 90	\$ 225	\$ 158	\$ 110	\$ 250	N/A	N/A	N/A	N/A	N/A	N/A	
Canyon Lake Marina	Yes	Canyon Lake	\$ 87	\$ 87	\$ 87	\$ 154	\$ 173	\$ 163	\$ 179	\$ 199	\$ 189	\$ 219	\$ 329	\$ 356	\$ 356	\$ 356	\$ 435	\$ 435	\$ 435	
Cranes Mill Marina	Yes	Canyon Lake	\$ 86	\$ 86	\$ 86	\$ 154	\$ 173	\$ 163	\$ 179	\$ 199	\$ 189	\$ 219	\$ 329	\$ 356	\$ 356	\$ 356	\$ 435	\$ 435	\$ 435	
Pleasure Cove Marina	Yes	Napa	\$ 100	\$ 100	\$ 100	\$ 165	\$ 165	\$ 165	\$ 190	\$ 190	\$ 190	\$ 225	\$ 225	N/A	N/A	N/A	N/A	N/A	N/A	
Average			\$ 95	\$ 103	\$ 99	\$ 112	\$ 136	\$ 124	\$ 140	\$ 162	\$ 151	\$ 176	\$ 215	\$ 338	\$ 356	\$ 347	\$ 413	\$ 413	\$ 413	
Highest			\$ 142	\$ 150	\$ 142	\$ 175	\$ 200	\$ 175	\$ 257	\$ 257	\$ 257	\$ 275	\$ 329	\$ 356	\$ 356	\$ 356	\$ 435	\$ 435	\$ 435	
<i>If blank, product type not offered</i>																				
			PWC - Hydroports			4000 - 4400			6000 - 6600			8000 - 8800		10000 - 11000			12000 - 13000			
Don Pedro & Moccasin Point Current Rates			\$ 100			\$ 165			\$ 190			\$ 225		\$ 255			\$ 295			
Don Pedro & Moccasin Point Requested Rates			\$ 105			\$ 170			\$ 200			\$ 235		\$ 260			\$ 300			

*N/A - marina does not rent this product type

Boat Club Comparables	
Weekday Level Membership	
** Same Universal Rates in 2021**	
Location: Lake	ALL SUNTEX LOCATIONS 2021
Location: Marina	(13 other locations)
Initiation Fee	\$ 2,500
Monthly Dues (12 month contract)	\$ 325
Notes	<ul style="list-style-type: none"> * Unlimited boating Monday - Friday * NO access to the Wakeboard Boat * Access with unlimited boating priveledges to 13 other locations in FL, TX, OK, GA, KY, IA * 1 membership per household * Online Reservations * Water Toys included * Friends/Family welcome
Weekday PLUS Level Membership	
Location: Lake	ALL SUNTEX LOCATIONS 2021
Location: Marina	(13 other locations)
Initiation Fee	\$ 2,500
Monthly Dues (12 month contract)	\$ 375
Notes	<ul style="list-style-type: none"> * Unlimited boating Monday - Friday * Access to ALL boats * Access with unlimited boating priveledges to 13 other locations in FL, TX, OK, GA, KY, IA * 1 membership per household * Online Reservations * Water Toys included * Friends/Family welcome
Captain's Level Membership	
Location: Lake	ALL SUNTEX LOCATIONS 2021
Location: Marina	(13 other locations)
Initiation Fee	\$ 3,000
Monthly Dues (12 month contract)	\$ 375
Notes	<ul style="list-style-type: none"> * Unlimited boating EVERY DAY * NO access to the Wakeboard Boat * Access with unlimited boating priveledges to 13 other locations in FL, TX, OK, GA, KY, IA * 1 membership per household * Online Reservations * Water Toys included * Friends/Family welcome

Boat Club Comparables	
Admiral's Level Membership	
Location: Lake	ALL SUNTEX LOCATIONS 2021 (13 other locations)
Location: Marina	
Initiation Fee	\$ 3,500
Monthly Dues (12 month contract)	\$ 450
Notes	<ul style="list-style-type: none"> * Unlimited boating EVERY DAY * Access to ALL boats * Access with unlimited boating priveledges to 13 other locations in FL, TX, OK, GA, KY, IA * 1 membership per household * Online Reservations * Water Toys included * Friends/Family welcome
Corporate Membership	
Location: Lake	ALL SUNTEX LOCATIONS 2021 (13 other locations)
Location: Marina	
Initiation Fee	\$ 5,000
Monthly Dues (12 month contract)	\$ 650
Notes	<ul style="list-style-type: none"> * Unlimited boating Monday - Friday * NO access to the Wakeboard Boat * Access with unlimited boating priveledges to 13 other locations in FL, TX, OK, GA, KY, IA * 1 membership per household * Online Reservations * Water Toys included * Friends/Family welcome
Shared Membership Option	
Location: Lake	ALL SUNTEX LOCATIONS 2021 (13 other locations)
Location: Marina	
Initiation Fee	\$ 3,000
Monthly Dues (12 month contract)	Additional \$150/month
Notes	<p>This is an option we offer for all membership types (except corporate). Essentially, for an additional \$150/month you can split the membership with another household to reduce cost per family. Initiation fee will be \$3,000 for all shared memberships.</p>

Houseboat Rental Comparables

50 ft. Range Houseboats

Location: Lake	Lake Don Pedro		Shasta Lake	Shasta Lake	Shasta Lake	Shasta Lake	Trinity Lake	Lake Mead			Average	Max	Concessioner	Concessioner	
Location: Marina	Lake Don Pedro		Jones Valley	Silverthorn	Holiday Harbor	Bridge Bay	Trinity Lake	Callville Bay			Rate	Rate	Request	Request	
Boat: Make/Model / Name	Carmel	Tuolumne	Royal Star	Senator	Marquis	Grand Sierra EX	XT	XT					Carmel	Tuolumne	
Boat: Length	50	50					50	50					50	50	
Boat: Bedrooms / Bathrooms	2 / 1	2 / 1	2 / 1	2 / 2	1 / 1.5	2 / 1.5	2/1	2/1					2 / 1	2 / 1	
Boat: Person Capacity (Sleeps / Max)	6 / 20	6 / 20	12 (bunk beds)		12 (bunk beds)	12 (bunk beds)	6	6					6 / 20	6 / 20	
Nightly	\$ 730	\$ 777	\$ 730	\$ 897	\$ 767	\$ 1,350	\$ 740	\$ 750			\$ 843	\$ 1,350	\$ 839	\$ 894	
3 Night	\$ 2,189	\$ 2,331	\$ 2,190	\$ 2,690	\$ 2,302	\$ 4,300	\$ 2,220	\$ 3,090			\$ 2,664	\$ 4,300	\$ 2,517	\$ 2,681	
4 Night	\$ 2,772	\$ 2,953	\$ 2,590	\$ 3,190	N/A	\$ 4,600	\$ 2,812	\$ 3,576			\$ 3,213	\$ 4,600	\$ 3,188	\$ 3,395	
7 Night	\$ 4,379	\$ 4,662	\$ 3,590	\$ 3,890	\$ 3,314	\$ 4,600	\$ 4,039	\$ 5,066			\$ 4,193	\$ 5,066	\$ 5,036	\$ 5,361	
Notes	TVs in every room, bluetooth stereo, slide, BBQ grill, new furniture and appliances	TVs in every room, sun deck stereo, slide, BBQ grill, new furniture and appliances	1 TV, slide grill, slide. **poor quality overall, old furniture, appliance, and interior	TV, stereo, BBQ grill, slide. ** poor quality overall, old furniture, appliances and interior. No true beds, all gauchos or	No real amenities ** poor quality overall, old furniture, appliances and interior. No true beds, all gauchos or	TV, stereo, slide, BBQ grill ** old furniture, appliances and interior. No true beds, all gauchos or	same boat as LDP's Tuolumne but older furniture and appliances	same boat as LDP's Tuolumne but older furniture and appliances						*Well within comp set rates *Upgraded/replaced more furniture, appliances, interior and mechanical (engines, generator, etc.) in 2020 & more	*Well within comp set rates *Upgraded/replaced more furniture, appliances, interior and mechanical (engines, generator, etc.) in 2020 & more

Mid 50 ft. Range Houseboats

Location: Lake	Lake Don Pedro	Lake Berryessa	Shasta Lake	Shasta Lake	Shasta Lake	Shasta Lake	Trinity Lake	Lake Oroville	Lake Mead	Average	Max	Concessioner	Concessioner	
Location: Marina	Lake Don Pedro	Pleasure Cove	Jones Valley	Silverthorn	Shasta (Packers)	Holiday Harbor	Trinity Lake	Lake Oroville	Callville Bay	Rate	Rate	Request	Request	
Boat: Make/Model / Name	Gold Rush	Freedom & Napa	Odyssey	Presidential	Mirage I	Empress	Deluxe	Deluxe	Getaway	Deluxe			Gold Rush	
Boat: Length	56	59			56	56	59	59	56	59			56	
Boat: Bedrooms / Bathrooms	4 / 1.5	4 / 1.5	3 / 1.5	3 / 2	4 / 1.5	3 / 1.5	4 / 1.5	4 / 1.5	2/1	4 / 1.5			4 / 1.5	
Boat: Capacity (# of People)	9 / 20	10 / 12	15 / 19 (bunk beds)	16 (bunk beds)	14 / 16 (bunk beds)	14 / 16-bunk beds	10	10	6	10			9 / 20	
Nightly	\$ 893	\$ 977	\$ 1,330	\$ 930	\$ 955	\$ 1,160	\$ 930	\$ 930	\$ 850	\$ 965	\$ 992	\$ 1,330	\$ 977	
3 Night	\$ 2,678	\$ 2,935	\$ 3,990	\$ 2,790	\$ 2,865	\$ 3,479	\$ 2,790	\$ 2,790	\$ 2,550	\$ 3,970	\$ 3,084	\$ 3,990	\$ 2,935	
4 Night	\$ 3,394	\$ 3,906	\$ 4,790	\$ 3,390	\$ 4,480	N/A	\$ 3,536	\$ 3,536	\$ 3,232	\$ 4,595	\$ 3,873	\$ 4,790	\$ 3,906	
7 Night	\$ 5,355	\$ 5,870	\$ 5,490	\$ 3,990	\$ 6,345	\$ 4,088	\$ 5,075	\$ 5,075	\$ 4,641	\$ 6,520	\$ 5,245	\$ 6,520	\$ 5,870	
Notes	Wet bar, TVs in every room, sun deck stereo, slide, BBQ grill, new furniture and appliances	Wet bar, TVs in every room, sun deck stereo, slide, BBQ grill, new furniture and appliances	1 TV, hot tub, wet room, slide, BBQ, new appliances. **older furniture	TV, stereo, BBQ grill, slide. ** poor quality overall, old furniture, appliances and interior. No true beds, all gauchos or	Hot tub, satellite TV, stereo, slide, BBQ grill, wet bar, fireplace, new furniture and appliances	BBQ grill ** very poor quality overall, old furniture, appliances and interior. No true beds, all gauchos or	same boat as Pleasure Cove's Freedom & Napa but older furniture and appliances	same boat as Pleasure Cove's Freedom & Napa but older furniture and appliances	same boat as LDP's Gold Rush but older furniture and appliances	same boat as Pleasure Cove's Freedom & Napa but older furniture and appliances				*Well within comp set rates *Matching Pleasure Cove - same boat *Upgraded/replaced more furniture, appliances, interior and mechanical (engines, generator, etc.) in 2020 & more

60 ft Range Houseboats

Location: Lake	Lake Don Pedro	Lake Berryessa	Shasta Lake	Shasta Lake	Shasta Lake	Lake Oroville	Lake Oroville	Lake Havasu	Lake Mead	Average	Max	Concessioner	Concessioner	
Location: Marina	Lake Don Pedro	Pleasure Cove	Jones Valley	Silverthorn	Shasta (Packers)	Lake Oroville	Lake Oroville	Lake Havasu	Callville Bay	Rate	Rate	Request	Request	
Boat: Make/Model / Name	Freedom	Sonoma & St Helena	Silverado	Escapade	Queen II	Thoroughbred	Eagle	Deluxe	VIP	Eagle			Freedom	
Boat: Length	60	60	60			56	60	60	67	60			60	
Boat: Bedrooms / Bathrooms	4 / 1.5	4 / 1.5	4 / 1.5	3 / 1.5	4 / 2.5	4 / 2	4 / 1.5	3 / 1.5	4 / 2	4 / 1.5				
Boat: Capacity (# of People)	10 / 20	10 / 12	10 / 12	15 / 19 (bunk beds)	16 / 16	16 / 18	10	10 / 15	12 / 18	10			10 / 20	
Nightly	\$ 1,118	\$ 1,118	\$ 1,260	\$ 1,597	\$ 1,297	\$ 1,400	\$ 1,065	\$ 1,332	\$ 1,665	\$ 1,150	\$ 1,300	\$ 1,665	\$ 1,230	
3 Night	\$ 3,355	\$ 3,355	\$ 3,780	\$ 4,790	\$ 3,890	\$ 4,200	\$ 3,195	\$ 3,995	\$ 4,995	\$ 4,732	\$ 4,029	\$ 4,995	\$ 3,691	
4 Night	\$ 4,250	\$ 4,250	\$ 4,789	\$ 5,490	\$ 4,190	\$ 5,470	\$ 4,048	\$ 4,495	\$ 5,695	\$ 5,477	\$ 4,815	\$ 5,695	\$ 4,675	
7 Night	\$ 6,710	\$ 6,710	\$ 7,560	\$ 5,990	\$ 6,790	\$ 8,305	\$ 5,817	\$ 5,495	\$ 6,695	\$ 7,768	\$ 6,784	\$ 8,305	\$ 7,381	
Notes	Wet bar, TVs with satellite in every room, slide, BBQ grill, new furniture and appliances, GPS	Wet bar, TVs with satellite in every room, slide, BBQ grill, new furniture and appliances, GPS	Wet bar, TVs with satellite in every room, slide, BBQ grill, new furniture and appliances, GPS	hot tub, Satellite TVs, wet bar, slide, BBQ grill, new appliances **older furniture	Hot tub, satellite TV, stereo, fire place, slide, BBQ grill ** older furniture and appliances	Hot tub, satellite TV, stereo, slide, BBQ grill, wet bar, fireplace, new furniture and appliances	same boat as LDP's Freedom but older furniture and appliances	TVs, bluetooth stereo, BBQ grill, wet bar, slide,	Hot tub, TVs, bluetooth stereo, BBQ grill, wet bar, slide, new furniture and appliances	same boat as LDP's Freedom but older furniture and appliances				*Well within comp set rates *Upgraded/replaced more furniture, appliances, interior and mechanical (engines, generator, etc.) in 2020 & more planned in 2021

70 ft Range Houseboats

Location: Lake	Lake Don Pedro	Lake Berryessa	Shasta Lake	Shasta Lake	Shasta Lake	Lake Oroville	Lake Havasu	Lake Mead	Average	Max	Concessioner	Concessioner		
Location: Marina	Lake Don Pedro	Pleasure Cove	Jones Valley	Silverthorn	Shasta (Packers)	Lake Oroville	Lake Havasu	Callville Bay	Rate	Rate	Request	Request		
Boat: Make/Model / Name	Sequoia	Yosemite	Monticello	Voyager	Queen	Sumerset	Silver	Fun Seeker	Executive	Titanium			Sequoia	Yosemite
Boat: Length	70	70	70	65		65	70	72	75	70			70	70
Boat: Bedrooms / Bathrooms	4 / 2	4 / 2	4 / 2	3 / 2	4 / 2.5	4 / 2	4/2	4 / 2	4 / 2	4 / 2			4 / 2	4 / 2
Boat: Capacity (# of People)	12 / 20	12 / 20	12 / 12	16 / 22 (bunk beds)	12 / 20	20 / 22	12	12 / 20	12 / 25	12			12 / 20	12 / 20
Nightly	\$ 1,365	\$ 1,523	\$ 1,538	\$ 1,297	\$ 1,763	\$ 1,890	\$ 1,450	\$ 1,832	\$ 2,065	\$ 1,495	\$ 1,622	\$ 2,065	\$ 1,538	\$ 1,646
3 Night	\$ 4,095	\$ 4,568	\$ 4,615	\$ 3,890	\$ 5,290	\$ 5,670	\$ 4,350	\$ 5,495	\$ 6,195	\$ 6,148	\$ 5,032	\$ 6,195	\$ 4,615	\$ 4,938
4 Night	\$ 5,187	\$ 5,788	\$ 5,846	\$ 4,590	\$ 5,990	\$ 7,385	\$ 5,512	\$ 5,995	\$ 6,995	\$ 7,122	\$ 6,041	\$ 7,385	\$ 5,846	\$ 6,256
7 Night	\$ 8,190	\$ 9,135	\$ 9,230	\$ 6,090	\$ 7,990	\$ 9,605	\$ 7,917	\$ 6,995	\$ 8,695	\$ 10,097	\$ 8,394	\$ 10,097	\$ 9,230	\$ 9,876

Houseboat Rental Comparables

Notes	Hot tub, wet bar, TVs with satellite in every room, bluetooth, slide, BBQ grill, new furniture and appliances	Hot tub, wet bar, TVs with satellite in every room, bluetooth, slide, BBQ grill, new furniture and appliances	Hot tub, wet bar, TVs with satellite in every room, bluetooth, slide, BBQ grill, new furniture and appliances	Triple Decker, TVs, wet bar, slide, BBQ, washer and dryer. ** NO hot tub, older appliances & furniture	Triple Decker, hot tub, slide, BBQ grill, fireplace, satellite TV, wet bar, new appliances **older furniture	Hot tub, satellite TV, stereo, slide, BBQ grill, wet bar, fireplace, new furniture and appliances	<i>same boat as LDP's Yosemite but older furniture and appliances</i>	TVs, bluetooth stereo, BBQ grill, wet bar, slide, new furniture and appliances **NO hot tub	Hot tub, TVs, bluetooth stereo, BBQ grill, wet bar, slide, new furniture and appliances	<i>same boat as LDP's Sequoia but older furniture and appliances</i>		*Well within comp set rates *Matching Plesure Cove - same boat *Upgraded/replaced more furniture, appliances, interior and mechanical (engines, generator, etc.) in 2020 & more	*Well within comp set rates *Upgraded/replaced more furniture, appliances, interior and mechanical (engines, generator, etc.) in 2020 & more planned in 2021

Small Boat Rental Comparables				
Wakeboard / Ski Boats				
Location: Lake	Lake Don Pedro	Average	Max	Concessioner
Location: Marina	Lake Don Pedro	Rate	Rate	Request
Boat: Make/Mode	Bayliner 190 Deck Boat			
Boat: Year	2018			
Boat: Length	19'			
Boat: Capacity (# of People)	11			
Deposit	\$ 500	\$ 600	\$ 1,000	\$ 500
Hourly	\$ 110	\$ 130	\$ 155	\$ 135
Half Day (4 Hours)	\$ 400	\$ 494	\$ 580	\$ 500
Full Day (8 Hours)	\$ 660	\$ 774	\$ 1,110	\$ 800
Overnight (24 Hours)	\$ 860	\$ 905	\$ 950	\$ 950
Weekly (7 Days)	\$ 3,300	\$ 3,680	\$ 4,500	\$ 3,550
Pontoons / Tritoons				
Location: Lake	Lake Don Pedro	Average	Max	Concessioner
Location: Marina	Lake Don Pedro	Rate	Rate	Request
Boat: Make/Mode	Vectra 25 Xt Tritoon			
Boat: Year	2018			
Boat: Length	25'			
Boat: Capacity (# of People)	12			
Deposit	\$ 500	\$ 575	\$ 800	\$ 500
Hourly	\$ 110	\$ 115	\$ 125	\$ 135
Half Day (4 Hours)	\$ 400	\$ 439	\$ 525	\$ 475
Full Day (8 Hours)	\$ 660	\$ 676	\$ 750	\$ 750
Overnight (24 Hours)	\$ 860	\$ 903	\$ 950	\$ 950
Weekly (7 Days)	\$ 3,300	\$ 3,225	\$ 3,500	\$ 3,500
Bowrider / Fishing Boats				
Location: Lake	Lake Don Pedro	Average	Max	Concessioner
Location: Marina	Lake Don Pedro	Rate	Rate	Request
Boat: Make/Mode	Bayliner Element F18 Center Console			
Boat: Year	2018			
Boat: Length	18'			
Boat: Capacity (# of People)	6			
Deposit	\$ 350	\$ 300	\$ 350	\$ 350
Hourly	\$ 70	\$ 79	\$ 90	\$ 90
Half Day (4 Hours)	\$ 250	\$ 272	\$ 350	\$ 320
Full Day (8 Hours)	\$ 420	\$ 458	\$ 550	\$ 540
Overnight (24 Hours)	\$ 620	\$ 680	\$ 740	\$ 740
Weekly (7 Days)	\$ 2,250	\$ 2,375	\$ 2,500	\$ 2,500
Bowrider / Fishing Boats				
Location: Lake	Lake Don Pedro	Average	Max	Concessioner
Location: Marina	Lake Don Pedro	Rate	Rate	Request
Boat: Make/Mode	Amarok DL SC Utility Boat			
Boat: Year	2018			
Boat: Length	16'			
Boat: Capacity (# of People)	5			
Deposit	\$ 200	\$ 208	\$ 225	\$ 225
Hourly	\$ 45	\$ 64	\$ 80	\$ 65
Half Day (4 Hours)	\$ 160	\$ 226	\$ 350	\$ 220
Full Day (8 Hours)	\$ 270	\$ 402	\$ 550	\$ 375
Overnight (24 Hours)	\$ 370	\$ 503	\$ 640	\$ 500
Weekly (7 Days)	\$ 1,500	\$ 1,375	\$ 1,500	\$ 1,300
Personal Watercrafts				
Location: Lake	Lake Don Pedro	Average	Max	Concessioner
Location: Marina	Lake Don Pedro	Rate	Rate	Request
Boat: Make/Mode	Yamaha EX Sport			
Boat: Year	2018			
Boat: Length	10'			
Boat: Capacity (# of People)	3			
Deposit	\$ 500	\$ 450	\$ 600	\$ 500
Hourly	\$ 80	\$ 89	\$ 125	\$ 95
Half Day (4 Hours)	\$ 290	\$ 333	\$ 500	\$ 350
Full Day (8 Hours)	\$ 480	\$ 573	\$ 1,000	\$ 550
Overnight (24 Hours)	\$ 580	\$ 595	\$ 610	\$ 650
Weekly (7 Days)	\$ 2,500	\$ 2,700	\$ 3,250	\$ 2,550

	Wakeboard/Ski Rate	Average Rate	Max Rate	Concessioner Request
Deposit	\$ 500	\$ 600	\$ 1,000	\$ 500
Hourly	\$ 110	\$ 130	\$ 155	\$ 135
Half Day (4 Hours)	\$ 400	\$ 494	\$ 580	\$ 500
Full Day (8 Hours)	\$ 660	\$ 774	\$ 1,110	\$ 800
Overnight (24 Hours)	\$ 860	\$ 905	\$ 950	\$ 950
Weekly (7 Days)	\$ 3,300	\$ 3,680	\$ 4,500	\$ 3,550

	Pontoon/Tritoon Rate	Average Rate	Max Rate	Concessioner Request
Deposit	\$ 500	\$ 575	\$ 800	\$ 500
Hourly	\$ 110	\$ 115	\$ 125	\$ 135
Half Day (4 Hours)	\$ 400	\$ 439	\$ 525	\$ 475
Full Day (8 Hours)	\$ 660	\$ 676	\$ 750	\$ 750
Overnight (24 Hours)	\$ 860	\$ 903	\$ 950	\$ 950
Weekly (7 Days)	\$ 3,300	\$ 3,225	\$ 3,500	\$ 3,500

	Bowrider/Center Rate	Average Rate	Max Rate	Concessioner Request
Deposit	\$ 350	\$ 300	\$ 350	\$ 350
Hourly	\$ 70	\$ 79	\$ 90	\$ 90
Half Day (4 Hours)	\$ 250	\$ 272	\$ 350	\$ 320
Full Day (8 Hours)	\$ 420	\$ 458	\$ 550	\$ 540
Overnight (24 Hours)	\$ 620	\$ 680	\$ 740	\$ 740
Weekly (7 Days)	\$ 2,250	\$ 2,375	\$ 2,500	\$ 2,500

	Utility/Fishing Rate	Average Rate	Max Rate	Concessioner Request
Deposit	\$ 200	\$ 208	\$ 225	\$ 225
Hourly	\$ 45	\$ 64	\$ 80	\$ 65
Half Day (4 Hours)	\$ 160	\$ 226	\$ 350	\$ 220
Full Day (8 Hours)	\$ 270	\$ 402	\$ 550	\$ 375
Overnight (24 Hours)	\$ 370	\$ 503	\$ 640	\$ 500
Weekly (7 Days)	\$ 1,500	\$ 1,375	\$ 1,500	\$ 1,300

	PWC Rate	Average Rate	Max Rate	Concessioner Request
Deposit	\$ 500	\$ 450	\$ 600	\$ 500
Hourly	\$ 80	\$ 89	\$ 125	\$ 95
Half Day (4 Hours)	\$ 290	\$ 333	\$ 500	\$ 350
Full Day (8 Hours)	\$ 480	\$ 573	\$ 1,000	\$ 550
Overnight (24 Hours)	\$ 580	\$ 595	\$ 610	\$ 650
Weekly (7 Days)	\$ 2,500	\$ 2,700	\$ 3,250	\$ 2,550

	Pontoon D-Deck Rate	Average Rate	Max Rate	Concessioner Request
Deposit	\$ 600	\$ 708	\$ 900	\$ 850
Hourly	\$ 132	\$ 140	\$ 140	\$ 140
Half Day (4 Hours)	\$ 450	\$ 490	\$ 600	\$ 550
Full Day (8 Hours)	\$ 700	\$ 849	\$ 1,000	\$ 850
Overnight (24 Hours)	\$ 900	\$ 1,060	\$ 1,250	\$ 1,000
Weekly (7 Days)	\$ 4,000	\$ 4,113	\$ 4,350	\$ 4,200

	Patio D-Barge Rate	Average Rate	Max Rate	Concessioner Request
Deposit	\$ 600	\$ 338	\$ 350	\$ 900
Hourly	\$ 82	\$ 90	\$ 150	\$ 150
Half Day (4 Hours)	\$ 298	\$ 350	\$ 600	\$ 600
Full Day (8 Hours)	\$ 750	\$ 492	\$ 550	\$ 1,000
Overnight (24 Hours)	\$ 695	\$ 740	\$ 1,250	\$ 1,250
Weekly (7 Days)	\$ 4,000	\$ 2,406	\$ 2,500	\$ 4,350

Small Boat Rental Comparables

Double Decker Pontoon

Location: Lake	Lake Don Pedro	Average	Max	Concessioner
Location: Marina	Lake Don Pedro	Rate	Rate	Request
Boat: Make/Mode	SolidCraft			
Boat: Year	2019			
Boat: Length	30'			
Boat: Capacity (# of People)	15			
Deposit	\$ 600	\$ 708	\$ 900	\$ 850
Hourly		\$ 132	\$ 140	\$ 140
Half Day (4 Hours)	\$ 450	\$ 490	\$ 600	\$ 550
Full Day (8 Hours)	\$ 700	\$ 849	\$ 1,000	\$ 850
Overnight (24 Hours)	\$ 900	\$ 1,060	\$ 1,250	\$ 1,000
Weekly (7 Days)	\$ 4,000	\$ 4,113	\$ 4,350	\$ 4,200

Double Decker Patio Pontoon - Party Barge

Location: Lake	Lake Don Pedro	Average	Max	Concessioner
Location: Marina	Lake Don Pedro	Rate	Rate	Request
Boat: Make/Mode	Double Decker Patio Pontoon			
Boat: Year	2007			
Boat: Length	44			
Boat: Capacity (# of People)	15			
Deposit	\$ 600	\$ 708	\$ 900	\$ 900
Hourly		\$ 132	\$ 140	\$ 150
Half Day (4 Hours)		\$ 500	\$ 600	\$ 600
Full Day (8 Hours)	\$ 750	\$ 856	\$ 1,000	\$ 1,000
Overnight (24 Hours)		\$ 1,100	\$ 1,250	\$ 1,250
Weekly (7 Days)	\$ 4,000	\$ 4,113	\$ 4,350	\$ 4,350